

## How does it work?



#### Example

Property Value	£200,000
50% share value	£100,000
5% deposit of share value	£5,000
Mortgage required	£95,000
Monthly rent	£229
Monthly lease management fee	£19.90
Indicative household income	£27,760

Reserve with a deposit from 5% of your share

Illustrated costs only. These figures are based on purchasing 50% of a £200,000 property with annual household income based on a mortgage term of 25 years and 3.9%, for exact costings please speak to a Financial Adviser. Home Reach uses a Government standard shared ownership lease, rent on the unsold share is charged at 2.75% and increases annually by RPI + 0.5%, the monthly lease management fee increases annually by RPI. The illustrated costs excludes building insurance and any estate fees or services charges which may be applicable. You will need to consider the responsibilities and associated costs involved of owning a home. Your home may be repossessed if you do not keep up with payments on your mortgage or shared ownership lease.

## The Home Reach buyers journey



#### 1. Register

with your local Help to Buy agent. You are able to register for a general area or a specific housing development.



#### 2. Assess

You will need to complete a financial affordability assessment with an independent financial/mortgage adviser to determine the share % you are able to afford.



#### 3. Choose

Once you know your affordability, you are able to choose the home you wish to purchase.



#### 6.Legals

You will need to appoint a solicitor to carry out the legal work for you and act in your best interest.



#### 5. Mortgage

You will need to apply for a mortgage (if you need one). The sales team will guide you to the appropriate specialist.



#### 4. Reserve

Now you need to pay a reservation fee to the sales team to secure your home.



#### 7. Exchange

This is when you pay your deposit, sign your contracts and agree a moving in date.



#### 8. Move in

On the agreed completion day, you will be able to collect the keys, move in and enjoy your new home!



#### 9. Care

heylo will be here if you need us. The rent, lease management fee and building insurance (if applicable) will be collected monthly by direct debit.

Home Reach

## Why choose Home Reach?

#### Affordable



An affordable way to get on the housing ladder

#### Flexibility



You can sell or move at any time

#### Investment



You can benefit from any increase in property prices

#### Staircasing



Ability to increase the level of ownership at any time

#### Pets



We are happy for you to have pets in your home\*

#### Security



Provides the security of home ownership

#### Stamp Duty



No Stamp Duty Land Tax for First Time Buyers purchasing a Home Reach property, valued up to £500.000

#### Freedom



Gives you the freedom to decorate and improve your home

#### Choice



A wide range of houses and apartments available across the country

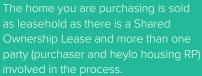


# The key facts about Home Reach



### 2

#### Leasehold





#### Leas

Home Reach uses a Government standard shared ownership lease.



#### Completion

On completion you will need to pay for the remainder of the current month and following month's rent and lease management fee.



#### Unsold share

The unsold share is owned by heylo housing group. heylo housing RP will be your landlord and will collect the monthly rent and lease management fee.



#### Rent

Rent on the unsold share is initially charged at 2.75%\*. Rent is reviewed annually in April and increases by RPI + 0.5%



#### Lease management

Monthly lease management fee is currently charged at £19.90. It is reviewed every April and increases by RPI.



#### Insurance

Building insurance is provided under the lease, you will pay the rest of the premium due for the policy year when you complete (unless included within your service charge).



#### Deed of covenant

On completion you will enter into a Deed of Covenant or will have given notice to the management company, this direct agreement will allow you to pay any service or estate charges directly to the housebuilder (or managing agent).

If you have any questions or want to find out more about Home Reach please get in touch:

Call 020 3744 0415

Email info@homereach.org.uk

Visit www.homereach.org.uk

